





fast track to SUCCESS

Assessment Comparisons



The *Miller Success Factors Assessments* are self-report instruments that deliver scores for each of nine Success Factors. The resulting scores reveal core strengths and provide indications for future professional development. These Success Factors (discovered by Dr. Julie Miller in her extensive research) lie at the heart of all success and include:

 Vision	 Passion	 Perseverance
<p>People who have high scores on the Success Factor 'vision' have a clear picture of what they want to achieve in life and who they want to become.</p>	<p>People who have high scores on the Success Factor 'passion' have a powerful purpose in life that excites and energizes them. Their enthusiasm (passion) is often what gives them the energy to persevere. They are committed and engaged.</p>	<p>People who have high scores on the Success Factor 'perseverance' persist in pursuing their goals and visions regardless of obstacles and adversity that come their way. They are masters at finding alternative ways to succeed. They exhibit a high degree of self-discipline.</p>
 Seizing Opportunities	 Self-Motivation	 Risk Taking
<p>People who have high scores on the Success Factor 'seizing opportunities' go after what they want; they say 'yes' to opportunities even when they do not know how to accomplish them.</p>	<p>People who have high scores on the Success Factor 'self-motivation' do not need encouragement or supervision to accomplish their goals and activities.</p>	<p>People who have high scores on the Success Factor 'risk-taking' frequently "step out on a limb" to accomplish what they want or to try something new.</p>
 Creativity	 Compassion	 Positive Thinking
<p>People who have high scores on the Success Factor 'creativity' are original thinkers. They are masterful at discovering and inventing ways to turn possibility into reality.</p>	<p>People who have high scores on the Success Factor 'compassion' are clear that their life must be about making a positive difference.</p>	<p>People who score high on the Success Factor 'positive thinking' believe in a positive future and refuse to dwell in negative thinking.</p>

Our Three Assessments

1. *MSFA for Organizations* – focuses on the organization as a whole.
2. *MSFA for Employees* – focuses on individuals inside the organization in which they work.
3. *MSFA for Individuals* – focuses on individuals in their life.

Excerpted Questions from each Assessment

Following are sample questions from the three assessments. We have included one question for the Success Factors of vision, passion, and perseverance. Note: The *context* is what distinguishes one assessment from another.

MSFA for Organizations

VISION: Our company is crystal clear on who we are and what we are building.

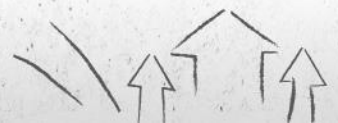
- Not at all like our company
 Unlike our company
 Somewhat like our company
 Like our company
 Very much like our company

PERSEVERANCE: Our company holds firm to its purpose even when faced with setbacks and obstacles.

- Not at all like our company
 Unlike our company
 Somewhat like our company
 Like our company
 Very much like our company

PASSION: People in our company are energized and inspired by what we do and who we are.

- Not at all like our company
 Unlike our company
 Somewhat like our company
 Like our company
 Very much like our company



MSFA for Employees

VISION: I have a very clear picture in my mind of what I want to achieve in life and who I want to become.

- Not at all like our company Unlike our company Somewhat like our company
 Like our company Very much like our company

PERSEVERANCE: I am reliable for 'staying the course' and doing what it takes to achieve my goals and fulfill my commitments.

- Not at all like our company Unlike our company Somewhat like our company
 Like our company Very much like our company

PASSION: I love my life!

- Not at all like our company Unlike our company Somewhat like our company
 Like our company Very much like our company

MSFA for Individuals

VISION: I have a very clear picture in my mind of what I want to achieve in life and who I want to become.

- Not at all like our company Unlike our company Somewhat like our company
 Like our company Very much like our company

PERSEVERANCE: I am reliable for 'staying the course' and doing what it takes to achieve my goals and fulfill my commitments.

- Not at all like our company Unlike our company Somewhat like our company
 Like our company Very much like our company

PASSION: I love my life!

- Not at all like our company Unlike our company Somewhat like our company
 Like our company Very much like our company

You Choose the Assessment that works for you!

You choose the assessment based on the information you wish to discover.

1. Do you wish to see how the organization as a whole functions relative to these nine Success Factors? Choose MSFA for Organizations.
2. Do you want to determine how this individual functions inside the company? Choose MSFA for Employees.
3. Do you want to see how an individual functions out in the world relative to these nine Success Factors? Choose MSFA for Individuals.

Note: Detailed Score Analysis Reports are provided for MSFA for Individuals and Employees.

The Big Three Success Factors are the source of success.

They are the foundational, critical components that determine whether you will be successful in any area of life and any project you undertake.



Success

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